

## EXPRESSCLUSTER

### NEC's EXPRESSCLUSTER

Software solution for High Availability and Remote Disaster Recovery preventing data loss and protecting your IT system, which finally leads to saving time and money.



#### US:

Largest airports and most secure government installations



#### EMEA:

Experience in remote disaster recovery



#### Asia/Pacific:

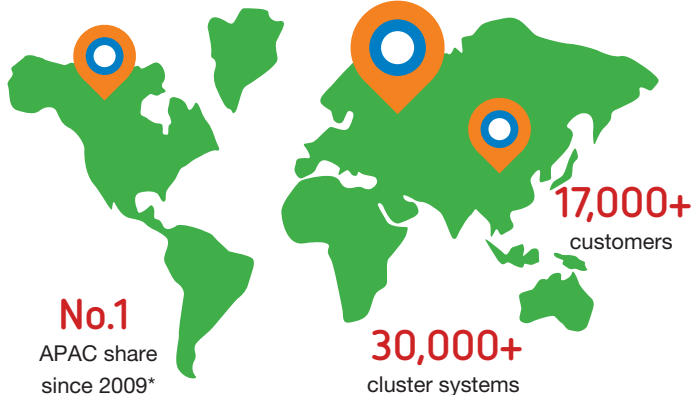
No.1 marketshare over last 6 years; 15 years experience; 23% market share

## Long-Run History & Experience of EXPRESSCLUSTERS

20 years experience

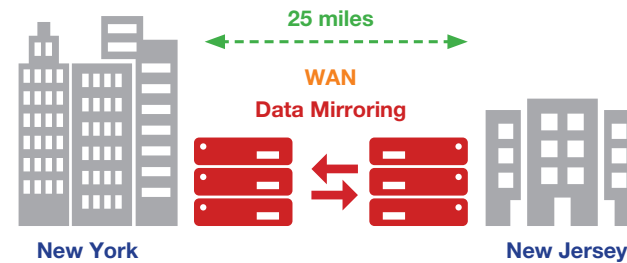
50+

Countries with customers



## Case: Lenel, USA

### Solution For Physical Security

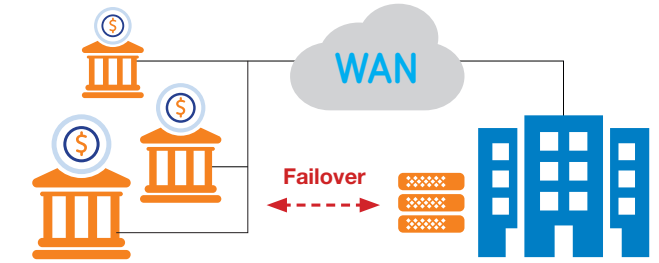


The post 9/11 world requires enhanced access control security. Lenel applied EXPRESSCLUSTER to their physical security solution, OnGuard, to ensure access control continuity.

- **Lenel, Physical Security Vendor**
- **Application: "OnGuard", Physical Security Application**
- **Benefits for the partner:**
  - Value added feature of High Availability (HA) and Disaster Recovery (DR) to ensure uptime of Lenel's application.
  - Wide range of EXPRESSCLUSTER's verification experience over 200 applications
  - No requirement for expensive hardware

## Case: Mercantile, Nepal

### Cloud Business Continuity Solution



All Nepalese banks were mandated to implement adequate DR solutions. Mercantile was in search of a superior DR solution to offer to banks, and finally chose EXPRESSCLUSTER with successful DR of 300 kilometers away.

- **Mercantile, ISP**
- **Application: "Pumori", Banking Application**
- **Benefits for the partner:**
  - HA / DR feature for cloud service provider
  - Support for evaluation with partner's application
  - DRaaS (DR as a service) business model
  - Law-compliant DR feature to DR obligation for banking company

## Become a Partner!

+ **200+** Successful partners worldwide

### VAR partners

- Expanding your solution portfolio by delivering add-value HA / DR.
- End-to-end Close Support including "Go to Market", "Sales Support", and "Technical Support".

### ISV partners

- Value added solution of zero-data loss and 1 minute downtime for your own application.
- Experience including: Physical Security, Hospital Management, and Logistics Management application etc.

### SI partners

- User friendly GUI and ease of installation.
- Global support network for pre-sales and post-sales.
- 20 years of expertise and knowledge.

### OEM partners

- Highly reliable product with long history of OEM alliance since 2005.
- OEM with lots of Hardware/ Software, contributing to added value.